$\square$ 

## FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to
Section 16. Form 4 or Form 5
obligations may continue. See
Instruction 1(b).

### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

OMB APPROVAL OMB Number: 3235-0287

	Estimated average burden	
	hours per response:	0.5
L		

1. Name and Addres		g Person*	2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC [ PFG ]		tionship of Reporting Per all applicable) Director Officer (give title	n(s) to Issuer 10% Owner Other (specify
(Last) 711 HIGH STRE	(First) EET	(Middle)	3. Date of Earliest Transaction (Month/Day/Year) 02/24/2004		below) Sr. VP & Chief M	below) Aktg. Off.
(Street) DES MOINES IA 50392		50392	4. If Amendment, Date of Original Filed (Month/Day/Year)	6. Indiv Line) X	idual or Joint/Group Filing Form filed by One Rep	
(City)	(State)	(Zip)	-		Form filed by More tha Person	n One Reporting
		Table I - Non-Deri	vative Securities Acquired, Disposed of, or Benefi	cially (	Owned	

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

1. Title of Security (Instr. 3)	2. Transaction Date (Month/Day/Year)	2A. Deemed Execution Date, if any (Month/Day/Year)	3. Transa Code ( 8)		4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5)			5. Amount of Securities Beneficially Owned Following	6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	7. Nature of Indirect Beneficial Ownership
			Code	v	Amount	(A) or (D)	Price	Reported Transaction(s) (Instr. 3 and 4)		(Instr. 4)
Common Stock	02/24/2004		A		3,517	A	<b>\$0</b> <sup>(1)</sup>	5,458 <sup>(2)</sup>	D	
Common Stock								1,880	I	By 401(k) Plan
Common Stock								211	Ι	By Spouse

#### Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

				• •											
1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transa Code ( 8)		n of		6. Date Exerc Expiration Da (Month/Day/Y	ate	7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)
				Code	v	(A)	(D)	Date Exercisable	Expiration Date	Title	Amount or Number of Shares				
Peformance Units	(3)	02/24/2004		A		5,646		(4)	(4)	Common Stock	5,646	(4)	14,219	D	
Employee Stock Option (Right to Buy)	\$36.3	02/24/2004		A		28,600		(5)	02/24/2014	Common Stock	28,600	(6)	28,600	D	

Explanation of Responses:

1. Grant of restricted stock units

2. Includes 897 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.

3. Security converts to common stock on a one-for-one basis

4. The reported performance units were acquired pursuant to the Principal Financial Group Long-Term Performance Plan. Units udner the Plan will be settled in cash or scok within a five-year period from date of vesting.

5. The option vests in three equal annual installments beginning February 24, 2005.

6. Stock option grant.

#### **Remarks:**

Karen E. Shaff, by Power of <u>Attorney</u>

02/26/2004

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.