CUSIP: 74254PAG7



Principal Life Insurance Company Principal® Life CoreNotes® Issued Through Principal Life Income Fundings Trust 2004-4 (the "Trust")

The description of this pricing supplement of the particular terms of the Principal® Life CoreNotes® offered hereby, and the Funding Agreement (specified below) sold by Principal Life Insurance Company to the Trust (specified herein), the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

1. The Notes

| Principal Amount: | \$1,432,000.0 | Purchasing Agent Discount: | 1.200% |
|----------------------------|---------------|----------------------------|------------|
| Issue Price: | 100.0% | Original Issue Date: | 04/14/2004 |
| Net Proceeds to the Trust: | \$1,414,816.0 | Stated Maturity Date: | 04/15/2011 |

Interest Payment Dates: The 15th day of every third month commencing on 07/15/2004.

Initial Interest Payment Date: 07/15/2004

Regular Record Date: The 1st day of every third month commencing on 07/01/2004.

Type of Interest Rate:

☐ Fixed Rate o Floating Rate

Fixed Rate Notes: extstyle extst

Interest Rate: 4.05%

Floating Rate Notes: oYes 🗵 No. If, Yes,

Regular Floating Rate Notes: o Yes o No. If, Yes,

Interest Rate:

Interest Rate Basis(es):

Floating Rate/Fixed Rate Note: o Yes o No. If, Yes,

Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate:

Fixed Rate Commencement Date:

Initial Interest Rate, if any: N/A

Initial Interest Reset Date: N/A

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[&]quot;CoreNotes®" is a registered service mark of Merrill Lynch & Co.

Interest Rate Basis(es). Check all that apply: N/A o CD Rate o CMT Rate o Commercial Paper Rate o LIBOR o Treasury Rate o Prime Rate o Other (See Attached) If LIBOR: o LIBOR Reuters Page o LIBOR Moneyline Telerate Page LIBOR Currency: If CMT Rate: Designated CMT Telerate Page: If 7052: o Weekly Average o Monthly Average Designated CMT Maturity Index: Index Maturity: N/A Spread (+/-): N/A Spread Multiplier: N/A N/A Interest Reset Date(s): Interest Rate Determination Date(s): N/A Maximum Interest Rate, if any: N/A Minimum Interest Rate, if any: N/A Calculation Agent: Citibank, N.A. Computation of Interest: N/A (not applicable unless different than as specified in the prospectus and prospectus supplement): Day Count Convention: (not applicable unless different than as specified in the prospectus and prospectus supplement): Discount Note: o Yes ⊠ No. If, Yes, Total Amount of Discount: Initial Accrual Period of Discount: Additional/Other Terms: Terms of Survivor's Option: Annual Put Limitation: ⊠ \$2,000,000 or 2%; or o \$_ _or_% Individual Put Limitation: ⊠ \$250,000; or o \$_ ⊠ 2%; or Trust Put Limitation: **Redemption Provisions:** If, Yes, o Yes ⊠ No. Initial Redemption Date: Redemption: o In whole only and not in part o May be in whole or in part Additional Other Terms: ⊠ No. If, Yes, o Yes Repayment Date(s): Repayment Price: Repayment: o In whole only and not in part o May be in whole or in part Additional/Other Terms: Sinking Fund (not applicable unless specified): N/A Securities Exchange Listing: If, Yes, Name of Exchange: o Yes ⊠ No.

Repayment:

Authorized Denominations:

\$1,000

Ratings:

The Notes issued under the Program are rated AA by Standard & Poor's ("S&P"). Principal Life expects the Notes to be rated Aa3 by Moody's Investors Service, Inc. ("Moody's").

| Purchasing Agent(s) | Principal Amount |
|---------------------|------------------|
| Merrill Lynch | \$1,432,000.0 |
| Total: | \$1,432,000.0 |

State of Organization of the Trust: New York

Additional/Other Terms: None

Special Tax Considerations: None

2. The Funding Agreement

Funding Agreement Issuer: Principal Life Insurance Company

Funding Agreement No.: 7-06121

Deposit: \$1,432,015.0

Net Deposit: \$1,414,816.0

Effective Date: 04/14/2004

Stated Maturity Date: 04/15/2011

Interest Payment Dates: The 15th day of every third month commencing on 07/15/2004.

Initial Interest Payment Date: 07/15/2004

Type of Interest Rate:

☐ Fixed Rate o Floating Rate

Fixed Rate Funding Agreement: \boxtimes Yes o No. If, Yes,

Interest Rate: 4.05%

Floating Rate Funding Agreement: o Yes \boxtimes No. If, Yes,

Regular Floating Rate Funding Agreement: o Yes o No. If, Yes,

Interest Rate:

Interest Rate Basis(es):

Floating Rate/Fixed Rate Funding Agreement: o Yes o No. If, Yes,

Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate:

Fixed Rate Commencement Date:

Initial Interest Rate, if any: N/A

Initial Interest Reset Date: N/A

Interest Rate Basis(es). Check all that apply: N/A

o CD Rate o CMT Rate o Commercial Paper Rate o LIBOR o Treasury Rate o Prime Rate

o Other (See Attached)

If LIBOR: o LIBOR Reuters Page o LIBOR Moneyline Telerate Page

LIBOR Currency:

If CMT Rate:

Designated CMT Telerate Page:

If 7052: o Weekly Average o Monthly Average

Designated CMT Maturity Index:



N/A Index Maturity: Spread (+/-): N/A Spread Multiplier: N/A Interest Reset Date(s): N/A Interest Rate Determination Date(s): N/A Maximum Interest Rate, if any: N/A Minimum Interest Rate, if any: N/A Computation of Interest: N/A (not applicable unless different than as specified in the prospectus and prospectus supplement): Day Count Convention: (not applicable unless different than as specified in the prospectus and prospectus supplement): Discount Funding Agreement: ⊠ No. If, Yes, o Yes Total Amount of Discount: Initial Accrual Period of Discount: Additional/Other Terms: Terms of Survivor's Option: Annual Put Limitation: ⊠ \$2,000,000 or 2%; or o \$____or_% **Individual Put Limitation:** ⊠ \$250,000; or o \$_ Trust Put Limitation: ⊠ 2%; or ⊠ No. If, Yes, o Yes Initial Redemption Date: Redemption: o In whole only and not in part o May be in whole or in part Additional Other Terms: o Yes ⊠ No. If, Yes, Repayment Date(s): Repayment Price: o In whole only and not in part Repayment: o May be in whole or in part Additional/Other Terms: Sinking Fund (not applicable unless specified): N/A The Funding Agreement issued under the Program is rated AA by S&P. Principal Life expects the Funding Agreement to be rated Aa3 by Moody's. Additional/Other Terms: None Special Tax Considerations: None 3. The Guarantee Principal Financial Group, Inc. Guarantee Issuer:

04/14/2004

None

Redemption:

Repayment:

Ratings:

Effective Date:

Additional/Other Terms:

4