FORM 4

__Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

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OMB APPROVAL

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 Filed By Romeo and Dye's Section 16 Filer www.section16.net

| - | | | | | | | | | | | | | |
|--|----------------------------------|--------------|-------------|---------------------------------|---|-------------------------------|-------------|--|---|----------------------|-----------------------|--|--|
| 1. Name and Address of Reporting Person* | | | | | sue | r Name and Ticker or T | Frading S | ymbol | 6. Relationship of Reporting Person(s) | | | | |
| | | | | | ıcip | al Financial Group, Ir | nc. (PFG |) | to Issuer (Check all applicable) | | | | |
| Shaff, Karen E. | | | | | | | | | Director10% Owner | | | | |
| (Last) (First) (Middle) | | | 3. I. | R.S. | Identification Number | 4. St | atement for | X Officer (give title below) Other (specify below) | | | | | |
| | | | of R | of Reporting Person, Month/Day/ | | | | | | | | | |
| 711 High Street | | | | | | | | ch 7, 2003 | Senior Vice President and General Counsel | | | | |
| | | | | | | | | | | | | | |
| (Street) | | | | | | | | Amendment, | 7. Individual or Joint/Group Filing (Check Applicable Line) | | | | |
| | | | | | | | Date | of Original | X Form filed by One Reporting Person | | | | |
| Des Moines, IA 50392 | | | | | | | | nth/Dav/Year) | Form filed by More than One Reporting Person | | | | |
| | | | | | | | | | | i i i i i i | | | |
| | (City) | (State) | (Zip) | | | Table I — N | on-Deriv | vative Securitie | s Acquired, Disposed of, or Beneficially Owned | | | | |
| 1. Title of Security 2. Trans- 2A. Deemed 3. 7 | | | | 3. Trans | rans- 4. Securities Acquired (A) or Disposed of (D) | | | | 5. Amount of | 6. Owner- | 7. Nature of Indirect | | |
| (Instr. 3 | (Instr. 3) action Execution acti | | action C | | | | | Securities | ship Form: | Beneficial Ownership | | | |
| ľ | | Date | Date, | (Instr. 8) | str. 8) | | | | Beneficially | Direct (D) | (Instr. 4) | | |
| | | (Month/ Day/ | if any | Code | V | Amount | (A) | Price | Owned Follow- | or Indirect (I) | Ì Í | | |
| | | Year) | (Month/Day/ | | Ľ | | or | 1 | ing Reported Transactions(s) | (Instr. 4) | | | |
| | | | Year) | | | | (D) | | (Instr. 3 & 4) | ľ í | | | |
| | | 1 | 1 | | | I I | (2) | 1 | | 1 | 1 | | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4(b)(v).

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number

FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| | | 1 | , , | <u> </u> | _ | | | | | 1 | | 1 | - | 1 | |
|----------------------------|--------------------------|--------|---------------|------------------|-------------------|-----------------|-------------|--------------------------|---------------|-------------|--------------|------------|----------------|-------------|-----------|
| 1. Title of | 2. Conver- | 3. | 3A. | 4. | | 5. Number of D | 6. Date | Date 7. Title and Amount | | 8. Price of | 9. Number of | 10. | 11. Nature | | |
| Derivative | sion or | Trans- | Deemed | Trans | - | Securities Acqu | Exercisa | able | of Underlying | | Derivative | Derivative | Owner- | of Indirect | |
| Security | Exercise | action | Execution | actio | 1 | Disposed of (D) | and Exp | iration | Securities | | Security | Securities | ship | Beneficial | |
| | Price of | Date | Date, | Code | | | | Date | | (Instr. 3 & | : 4) | (Instr. 5) | Beneficially | Form | Ownership |
| (Instr. 3) Derivative if a | | if any | | | (Instr. 3, 4 & 5) | | (Month/Day/ | | ľ | | r í | Owned | of | (Instr. 4) | |
| ľ í | Security (Month/ (Month/ | | | (Instr. | | r í | | Year) | | | | | Following | Deriv- | r í |
| | 5 | | Day/ Year) | 8) | | | | | | | | | Reported | ative | |
| | | | (ical) | Ĺ | | | | | | | | | Transaction(s) | Security: | |
| | | | | Code | v | (A) | (D) | Date | Expira- | Title | Amount | - | I `` | Direct | |
| | | | | Couc | ľ | (11) | | | tion | | or | | Ň Ź | (D) | |
| | | | | | | | | cisable | | | Number | | | or | |
| | | | | | | | | CISADIE | Date | | of | | | Indirect | |
| | | | | | | | | | | | Shares | | | m | |
| | | | | | | | | | | | Slidles | | | (Instr. 4) | |
| Phantom | 1-for-1 | 2/7/02 | | A ⁽¹⁾ | Н | 269 | | <u>.(2)</u> | <u>(2)</u> | Common | 269 | \$27.82 | 1,094 | × , | |
| Stock Units | 1-101-1 | 3/7/03 | | $A^{(\pm)}$ | | 203 | | (<u></u> | | | 203 | \$27.02 | 1,054 | ע ן | |
| Stock Units | | | | | | | | | | Stock | | | | | |

Explanation of Responses:

(1) Pursuant to 10b5-1 plan adopted March 25, 2002.

(2) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person <u>March 11, 2003</u> Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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