#### FORM 4

Instruction 1(b).

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

## Washington, D.C. 20549

### OMB APPROVAL

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#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1 0					Name <b>and</b> Ticker or T al Financial Group, In	0 0	mbol	6. Relationship of Reporting Person(s) to Issuer (Check all applicable)					
Lawler, Julia M.								Director 10% Owner					
(Last) (First) (Middle)					Identification Number		tement for	X Officer (give title below) Other (specify below)					
			of R	epor	ting Person,	Montl	ı/Day/Year						
711 High Street			if an	if an entity (voluntary) March			h 7, 2003	Senior Vice President and Chief Investment Officer					
	(Street)			l I			mendment,	7. Individual or Joint/Group Filing (Check Applicable Line)					
Des Moines, IA 50392							of Original h/Day/Year)	X Form filed by One Reporting Person  Form filed by More than One Reporting Person					
(City)	(State)	(Zip)		Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned									
1. Title of Security	2. Trans-	2A. Deemed	3. Trans-	- 1	4. Securities Acquired	(A) or Dis	sposed of (D)	5. Amount of	6. Owner-	7. Nature of Indirect			
(Instr. 3)	action	Execution	action C	ode	(Instr. 3, 4 & 5)			Securities	ship Form:	Beneficial Ownership			
	Date Date, (Ins							Beneficially Direct (D) (Instr. 4)					
	(Month/ Day/	if any	Code	V	Amount	(A)	Price	Owned Follow-	or Indirect (I)				
	Year)	(Month/Day/		ш		or		ing Reported Transactions(s)	(Instr. 4)				
		Year)		Ш		(D)		(Instr. 3 & 4)	ľ				

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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#### FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2. Conver-	3.	3A.	4.		5. Number of D	6. Date		7. Title and Amount		8. Price of	9. Number of	10.	11. Nature	
Derivative	sion or	Trans-	Deemed	Trans	-	Securities Acqu	Exercisa	able	of Underlying		Derivative	Derivative	Owner-	of Indirect	
Security	Exercise	action	Execution	action	ı	Disposed of (D)	and Exp	iration	n Securities		Security	Securities	ship	Beneficial	
	Price of	Date	Date,	Code				Date		(Instr. 3 &	(4)	(Instr. 5)	Beneficially	Form	Ownership
(Instr. 3)	Derivative		if any			(Instr. 3, 4 & 5)		(Month/D	ay/	ľ			Owned	of	(Instr. 4)
	Security	I.	(Month/	(Instr.	.			Year)					Following	Deriv-	
		Day/ Year)	Day/ Year)	8)									Reported	ative	
		/	" /								Transaction(s)	Security:			
				Code	V	(A)	(D)	Date	Expira-	Title	Amount	1	(Instr. 4)	Direct	
					Н	. ,			tion		or			(D)	
					Н			cisable	Date		Number			or	
					Н						of			Indirect	
					Н						Shares			(I)	
														(Instr. 4)	
Phantom	1-for-1	3/7/03		Α	П	690		<u>(1)</u>	<u>(1)</u>	Common	690	\$27.82	1,134	D	
Stock Units										Stock					

Explanation of Responses:

(1) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact \*\*Signature of Reporting Person

March 11, 2003 Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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<sup>\*</sup> If the form is filed by more than one reporting person, see Instruction 4(b)(v).