FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

| Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See | STATEMENT OF CHA |
|---|-------------------------|
| Instruction 1(b). | Filed pursuant to Secti |

NGES IN BENEFICIAL OWNERSHIP

OMB APPROVAL OMB Number: Estimated average burden hours per response: 0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* ZIMPLEMAN LARRY D | | | | | PF | 2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG] | | | | | | | | Check | all appli Directo | cable) | g Per | rson(s) to Iss 10% Ov Other (s | vner | |
|---|---|--|---|-----------------|---|---|---|------|--|-------|------------------|--|--|----------------------|---|---|--------|--|---------------------------------------|--|
| (Last) 711 HIG | ast) (First) (Middle) 11 HIGH STREET | | | | | 3. Date of Earliest Transaction (Month/Day/Year) 12/19/2003 | | | | | | | | X | below) | | ∕ice I | below) | speeding | |
| (Street) DES MC | | | 50392 (Zip) | | 4. If | f Amei | ndment, Date of Original Filed (Month/Day/Year) | | | | | | | . Indir ine) X | Form 1 | or Joint/Group Filing (Check Applicable m filed by One Reporting Person m filed by More than One Reporting son | | | | |
| | | Tab | le I - Non | -Deriva | ative | Sec | curitie | s Ac | quired, D | isp | osed o | of, or Be | nefici | ally | Owned | d l | | | | |
| 1. Title of Security (Instr. 3) 2. Transa Date (Month/E | | | | Execution Date, | | | Transaction Disposed Code (Instr. 5) | | | (A) o | nd e | 5. Amou Securitie Benefici Owned I Reporte Transac (Instr. 3 | es Forr (D) of (I) | | n: Direct or Indirect nstr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) | | | | |
| | | Т | able II - D | | | | | | uired, Dis s, options | | | , or Ben | | | | , | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution E if any (Month/Day | Date, T | 4. Transaction Code (Instr. 8) | | | | 6. Date Exercisab Expiration Date (Month/Day/Year) | | | | mount of ecurities | | 8. Price of Derivative Security (Instr. 5) | 9. Number derivative Securities Beneficial Owned Following Reported Transactio (Instr. 4) | ly | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | Beneficial Ownership (Instr. 4) | |
| | | | | C | Code | v | (A) | (D) | Date Exercisable | | xpiration ate | Title | Amour or Number of Shares | r | | | | | | |
| Phantom Stock | (1) | 12/19/2003 | | | A ⁽²⁾ | | 46.85 | | (3) | | (3) | Common Stock | 46.85 | | \$33.1 | 2,438.8 | 9 | D | | |

Explanation of Responses:

- 1. Security converts to common stock on a one-for-one basis.
- 2. Pursuant to 10b5-1 plan adopted February 27, 2002.
- 3. The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

Remarks:

Joyce N. Hoffman, by Power 12/23/2003 of Attorney

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.