FORM 4

Instruction 1(b).

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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OMB APPROVAL

Filed By Romeo and Dye's Section 16 Filer www.section16.net

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Pe	rson* 2. Is	2. Issuer Name and Ticker or Trading Symbol					6. Relationship of Reporting Person(s)						
		9 7					to Issuer (Check all applicable)						
O'Keefe, Mary A.							_ Director 10% Owner						
(Last) (First) (Middle)	3. I.	R.S. Id	lentification Number	4. Statemer	nt for	$\underline{\mathbf{X}}$ Officer (give title below) Other (specify below)							
	of R	of Reporting Person, Month/Day/Year											
711 High Street	if an	entity	(voluntary)	March 14,	rch 14, 2003 Senior Vice President Corporate Relations and			Human Resources					
(Street)				1 1			Individual or Joint/Group Filing (Check Applicable Line)						
							Form filed by One Reporting Person						
Des Moines, IA 50392		1			(Month/Day/Year)		_ Form filed by More than One Reporting Person						
(City) (State) (Zip)		Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned											
1. Title of Security 2. Trans- 2A. De	emed 3. Tra	ıns-	4. Securities Acquire	ed (A) or Dis	sposed of	(D)	5. Amount of	6. Owner-	7. Nature of Indirect				
(Instr. 3) action Execut	ion actior	ı Code	(Instr. 3, 4 & 5)	3, 4 & 5)			Securities	ship Form:	Beneficial Ownership				
Date Date,	(Instr	Instr. 8)					Beneficially	Direct (D)	(Instr. 4)				
(Month/ Day/ if any Year) (Month/D	Cod	le V	Amount	(A)	Price	۱ ۲	Owned Follow-	or Indirect (I)					
(Month/E Year)	ay/			or			ing Reported Transactions	(s) (Instr. 4)					
[[Feat)				(D)			(Instr. 3 & 4)						

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2. Conver-	3.	3A.	4.	5. Number of Der	vative	6. Date		7. Title an	d Amount	8. Price of	9. Number of	10.	11. Nature
Derivative	sion or	Trans-	Deemed	Trans-	Securities Acquired (A) or		Exercisable		of Underlying		Derivative	Derivative	Owner-	of Indirect
Security	Exercise	action	Execution	action	Disposed of (D)	and Expiration Securities			Security	Securities	ship	Beneficial		
	Price of	Date	Date,	Code			Date		(Instr. 3 &	4)	(Instr. 5)	Beneficially	Form	Ownership
(Instr. 3)	Derivative		if any		(Instr. 3, 4 & 5)		(Month/D	ay/				Owned	of	(Instr. 4)
	Security	(Month/	(Month/	(Instr.			Year)					Following	Deriv-	
		Day/ Year)	Day/ Year)	8)								Reported	ative	
		" /	' '									Transaction(s)	Security:	
				Code	(A)	(D)	Date	Expira-	Title	Amount	1	(Instr. 4)	Direct	
				1 1	\ ` '		Exer-	tion		or			(D)	
				1 1			cisable	Date		Number			or	
				1 1						of			Indirect	
				1 1						Shares			(I)	
													(Instr. 4)	
Phantom	1-for-1	3/14/03		A	24.70		<u>(1)</u>	<u>(1)</u>	Common	24.70	\$26.98	2,209.70	D	
Stock Units									Stock					

Explanation of Responses:

(1) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person

March 18, 2003 Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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^{*} If the form is filed by more than one reporting person, see Instruction 4(b)(v).