FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

OMB APPROVAL										
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Section 16. Form 4 or Form 5	
obligations may continue. See	
Instruction 1(b).	

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person* JOHNSON CHARLES S						2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG]									k all appl Direct	or	g Pers	10% Ov	vner
(Last) (First) (Middle) 711 HIGH STREET					3. Date of Earliest Transaction (Month/Day/Year) 03/17/2004									Officer (give title below)			Other (s below)	sресіту <u> </u>	
(Street) DES MC	MOINES IA 50392					4. If Amendment, Date of Original Filed (Month/Day/Year)									Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting				
(City)	(S	tate) ((Zip)												Perso	n			
		Tab	le I - Non	-Deriva	ative	Sec	curitie	s Ac	quired,	Dis	osed	of, or Be	enefic	ially	Owne	d			
1. Title of Security (Instr. 3) 2. Transac Date (Month/Date)						Execution D			Code (Ins		4. Securities Acquired (A Disposed Of (D) (Instr. 3, 5)			4 and Securit		ties For cially (D) Following (I) (I		n: Direct r Indirect istr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)
							Code	v	Amount	t (A) or Pr		се	Transac (Instr. 3	ction(s)			, ,		
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																		
				Transac Code (li		5. Num of Derive Secur Acqui (A) or Dispo of (D) (Instr.	ative rities ired osed	Expiration	6. Date Exercisable and Expiration Date (Month/Day/Year)			d f ; g : Securit nd 4)	8. Price of Derivative Security (Instr. 5)		9. Number derivative Securities Beneficially Owned Following Reported Transactior (Instr. 4)	Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Ownership Form:	Beneficial Ownership (Instr. 4)	
				C	Code	v	(A)	(D)	Date Exercisable		piration ate	Title	Amou or Numb of Shares	er					
Phantom Stock	(1)	03/17/2004			A		28		(2)		(2)	Common Stock	28		\$35.25	2,322		D	

Explanation of Responses:

- 1. Security converts to common stock on a one-for-one basis.
- 2. The reported phantom stock units were acquired pursuant to the Principal Deferred Compensation Plan for Non-Employee Directors and will be settled on the reporting person's retirement.

Remarks:

Joyce N. Hoffman, by Power

03/19/2004

of Attorney

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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