FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| OMB APPROVAL | | | | | | | | | | |
|--------------|------------------------|-----------|--|--|--|--|--|--|--|--|
| l | OMB Number: | 3235-0287 | | | | | | | | |
| l | Estimated average burd | den | | | | | | | | |

0.5

hours per response:

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person* LAMALE ELLEN Z | | | | | 2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG] | | | | | | | | | | all applic Directo Officer | able) | g Pers | son(s) to Iss 10% Ov Other (s | vner | | | |
|--|---|--|--|----------|--|---|--------------|------|---|------------------------------|--|---------------------|---------------------------|----------------|--|---|--|-------------------------------------|--|-------------------------------------|---|---|
| (Last) (First) (Middle) 711 HIGH STREET | | | | | 3. Date of Ea 02/24/2004 | | | | of Earliest Transaction (Month/Day/Year) 2004 | | | | | | | | below) | . VP & C | Chief | below) Actuary | | |
| (Street) DES MC | | | 50392 (Zip) | | 4.1 | . If Amendment, Date of Original Filed (Month/Day/Year) | | | | | | | | | i. Individual or Joint/Group Filing (Check Applicable ine) X Form filed by One Reporting Person Form filed by More than One Reporting Person | | | | | | | |
| | | Tab | le I - Nor | n-Deri | vativ | e Se | curities | s Ac | quire | d, D | isp | osed o | f, or | Ben | eficia | lly (| Owned | | | | | 1 |
| 1. Title of Security (Instr. 3) | | 2. Transaction Date (Month/Day/Year) | | ear) i | 2A. Deemed Execution Date, if any (Month/Day/Year | | Code (Instr. | | | 4. Securit Disposed 5) | ties Acquired (A) o I Of (D) (Instr. 3, 4 a | | | d | 5. Amour Securitie Beneficia Owned F | s Illy ollowing | 6. Owne Form: D (D) or In (I) (Instr | : Direct r Indirect str. 4) | 7. Nature of Indirect Beneficial Ownership | | | |
| | | | | | | | | Cod | le V | | Amount | | (A) or (D) | Price | | Reported Transacti (Instr. 3 a | on(s) | | | (Instr. 4) | | |
| Common Stock | | 02/2 | 02/24/2004 | | | | A | | | 4,852 | 2 | A | \$0 ⁽¹⁾ | | 8,290(2) | | | D | | 1 | | |
| Common Stock | | 02/2 | 02/24/2004 | | | | A | | | 2,580 |) | A | \$0(| 3) | 10,8 | 70(2) | | D | | | | |
| Common Stock | | 02/2 | 24/2004 | | | | F | | | 838 | | A | \$36.3 | | 10,032(2) | | | D | | | | |
| Common Stock | | | | | | | | | | | | | | | | 2,612 | | | I | By 401(k) Plan | | |
| | | - | Гable II - | | | | | | | | | sed of, onvertib | | | | y O | wned | | | | | |
| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution D if any (Month/Day/ | Date, | 4. Transaction Code (Instr. 8) | | | | 6. Date Exercisa Expiration Date (Month/Day/Yea | | | of Securities | | es Security | De Se | 3. Price of Derivative Security (Instr. 5) | 9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4) | e s Illy | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | Beneficia Ownershi (Instr. 4) | t | |
| | | | | | Code | v | (A) | (D) | Date Exerci | sable | | xpiration ate | Title | | Amount or Number of Shares | | | | | | | |
| Employee Stock Option (Right to Buy) | \$36.3 | 02/24/2004 | | | A | | 14,615 | | (4 |) | 02 | 2/24/2014 | Com Sto | | 14,615 | 5 | (5) | 14,61 | 5 | D | | |

Explanation of Responses:

- 1. Grant of restricted stock units.
- 2. Includes 755 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.
- 3. Settlement of vested performance units.
- 4. The option vests in three equal annual installments beginning February 24, 2005.
- 5. Stock option grant.

Remarks:

Karen E. Shaff, by Power of Attorney

02/26/2004

** Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- * If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- ** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.