## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB Number: 3235-0287

OMB APPROVAL

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 Filed By Romeo & Dye's Instant Form 4 Filer

6. Relationship of Reporting Person(s) 1. Name and Address of Reporting Person\* 2. Issuer Name **and** Ticker or Trading Symbol Principal Financial Group, Inc. (PFG) to Issuer (Check all applicable) Lamale, Ellen Z Director 10% Owner X Officer (give title below) Other (specify below) (Last) (First) (Middle) 3. I.R.S. Identification Number 4. Statement for of Reporting Person, Month/Day/Year Senior Vice President and Chief Actuary 711 High Street if an entity (voluntary) October 11, 2002 5. If Amendment, 7. Individual or Joint/Group Filing (Check Applicable Line) (Street) Date of Original X Form filed by One Reporting Person Des Moines, IA 50392 (Month/Day/Year) Form filed by More than One Reporting Person (City) (State) (Zip) Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1. Title of Security 2A. Deemed 3. Trans-4. Securities Acquired (A) or Disposed of (D) 5. Amount of 2. Trans-6. Owner-7. Nature of Indirect action Code (Instr. 3, 4 & 5) ship Form: Beneficial Ownership (Instr. 3) action Execution Securities Date Date. (Instr. 8) Beneficially Direct (D) (Instr. 4) (Month/ Day Owned Followor Indirect (I) lif anv Code Amount (A) Price Year) (Month/Day

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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or

(D)

ing Reported Transactions(s)

(Instr. 3 & 4)

(Instr. 4)

## FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2. Conver-	3.	3A.	4.	5. Number of Derivative		6. Date		7. Title and Amount		8. Price of	9. Number of	10.	11. Nature
Derivative	sion or	Trans-	Deemed	Trans-	Securities Acquired (A) or		Exercisable		of Underlying		Derivative	Derivative	Owner-	of Indirect
Security	Exercise	action	Execution	action	Disposed of (D)		and Expiration Sec		Securities	Securities		Securities	ship	Beneficial
	Price of	Date	Date,	Code			Date		(Instr. 3 &	t 4)	(Instr. 5)	Beneficially	Form	Ownership
(Instr. 3)	Derivative		if any		(Instr. 3, 4 & 5)	(Instr. 3, 4 & 5) (Month/Day		ay/				Owned	of	(Instr. 4)
	Security	curity (Month/ (Mor		(Instr.			Year)					Following	Deriv-	
		Day/ Year)	Day/ Year)	8)								Reported	ative	
		" /	" /									Transaction(s)	Security:	
				Code	V (A)	(D)	Date	Expira-	Title	Amount	1	(Instr. 4)	Direct	
						` ′	_	tion		or			(D)	
						1	cisable	Date		Number			or	
						1				of			Indirect	
						1				Shares			(I)	
						1							(Instr. 4)	
Phantom	1 for 1	Oct.		A <sup>(1)</sup>	11.8	3	(2)	(2)	Common	11.83	25.49	184.15	D	
Stock Units		11, 02							Stock					

Explanation of Responses:

(1) Pursuant to 10b5-1 Plan adopted February 21, 2002.

(2) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the Plan. Interests under the Plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact \*\*Signature of Reporting Person

October 15, 2002

Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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<sup>\*</sup> If the form is filed by more than one reporting person, see Instruction 4(b)(v).