FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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SIAIEMENI	OF (	CHANGES	IN	BENEFICIAL	OWNERSHIP

OMB APPRO	JVAL			
OMB Number:	3235-0287			
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  OKEEFE MARY A				]	2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG ]								heck all app Direc	,	g Pers	son(s) to Iss 10% Ov Other (s	vner
(Last) (First) (Middle) 711 HIGH STREET					3. Date of Earliest Transaction (Month/Day/Year) 05/07/2004								X Officer (give title Officer (specify below) Sr. VP & Chief Mktg. Off.				
(Street) DES MOINES IA 50392					4. If Amendment, Date of Original Filed (Month/Day/Year)							6. Individual or Joint/Group Filing (Check Applicable ine)  X Form filed by One Reporting Person Form filed by More than One Reporting					
(City)	(S	tate)	(Zip)		Person												
Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																	
Date			. Transacti Date Month/Day	Execution Date		Code (In	4. Securities Acquired (A Disposed Of (D) (Instr. 3, 5)		str. 3, 4 ar	Benefi Owned Report	cies cially Following ed	Form: Direction (D) or Indicate (I) (Instr. 4		7. Nature of Indirect Beneficial Ownership (Instr. 4)			
						Code	v	Amount	nt (A) or P		Transa (Instr. 3	ction(s) 3 and 4)					
Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																	
Derivative Conversion Date Execution Date, Security or Exercise (Month/Day/Year) if any			Cod	Transaction of Code (Instr. Derivative		6. Date Exercisable and Expiration Date (Month/Day/Year)		7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)	9. Number derivative Securities Beneficiall Owned Following Reported Transactio (Instr. 4)	у	10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	11. Nature of Indirect Beneficial Ownership (Instr. 4)			
				Cod	le V	(A)	(D)	Date Exercisable		piration te	Title	Amount or Number of Shares					
Phantom Stock Units	(1)	05/07/2004		A		27.5		(2)		(2)	Common Stock	27.5	\$33	3,107.3		D	

## **Explanation of Responses:**

- 1. Security converts to common stock on a one-for-one basis.
- 2. The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

## Remarks:

Joyce N. Hoffman, by Power of Attorney

05/11/2004

\*\* Signature of Reporting Person

Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.