FORM 4

### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

vvasimigton, D.O. 20040

OMB APF	OMB APPROVAL	
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#### Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

# STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Instruction 1(b) Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) 2. Issuer Name and Ticker or Trading Symbol 1. Name and Address of Reporting Person PRINCIPAL FINANCIAL GROUP INC **KERR WILLIAM T** Director 10% Owner PFG ] Officer (give title Other (specify below) below) (Last) (First) (Middle) 3. Date of Earliest Transaction (Month/Day/Year) 711 HIGH STREET 11/05/2003 4. If Amendment, Date of Original Filed (Month/Day/Year) 6. Individual or Joint/Group Filing (Check Applicable Line) (Street) 50392 **DES MOINES** IA Form filed by One Reporting Person Form filed by More than One Reporting Person (City) (State) (Zip) Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) 1. Title of Security (Instr. 3) 2. Transaction 2A. Deemed 5. Amount of 6. Ownership 7. Nature Transaction Execution Date. Securities Form: Direct of Indirect (Month/Day/Year) Code (Instr. 8) (D) or Indirect if any Beneficially Beneficial (Month/Day/Year) Owned Following Ownership (I) (Instr. 4) Reported (Instr. 4) (A) or (D) Code Amount Price (Instr. 3 and 4) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) 1. Title of 3A. Deemed 5. Number 6. Date Exercisable and 7. Title and 9. Number of 11. Nature 3. Transaction 8. Price of 10. Ownership Expiration Date (Month/Day/Year) Derivative Conversion **Execution Date** Transaction Derivative derivative of Indirect (Month/Day/Year) Derivative Securities Security Code (Instr. Securities Beneficial or Exercise if any Security Form: Direct (D) (Instr. 3) (Month/Day/Year) Underlying Derivative Security Price of 8) Securities (Instr. 5) **Beneficially** Ownership Acquired Owned (Instr. 4)

## Explanation of Responses:

(1)

Security

1. The units convert to common stock on a one-for-one basis.

11/05/2003

2. The reported phantom stock units were acquired pursuant to the Principal Deferred Compensation Plan for Non-Employee Directors and will be settled on the reporting person's retirement.

(A) or Disposed

of (D) (Instr. 3, 4 and 5)

(A) (D)

32

ν

Code

### Remarks:

Phantom

Stock

Units

Joyce N. Hoffman, by Power of Attorney

Amount or Number

Shares

32

\$31.1

11/06/2003

1.556

Following

Reported Transaction(s)

(Instr. 4)

(I) (Instr. 4)

D

of Attorney

Title

Commor

Stock

(Instr. 3 and 4)

Expiration

Date

Exercisable

(2)

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.