## FORM 4

to Section 16. Form 4 or Form 5

obligations may continue. See

Instruction 1(b)

Check this box if no longer subject

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

 Name and Address of Reporting Person\* 2. Issuer Name **and** Ticker or Trading Symbol Relationship of Reporting Person(s) Principal Financial Group, Inc. (PFG) to Issuer (Check all applicable) Shaff, Karen E. Director 10% Owner 3. I.R.S. Identification Number 4. Statement for X Officer (give title below) Other (specify below) (Last) (First) (Middle) of Reporting Person, Month/Day/Year March 14, 2003 Senior Vice President and General Counsel 711 High Street if an entity (voluntary) 7. Individual or Joint/Group Filing (Check Applicable Line) (Street) 5. If Amendment, Date of Original  $\mathbf{X}$  Form filed by One Reporting Person Des Moines, IA 50392 (Month/Day/Year) Form filed by More than One Reporting Person (City) (State) (Zip) Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1. Title of Security 2. Trans-2A. Deemed 3. Trans-4. Securities Acquired (A) or Disposed of (D) 5. Amount of 6. Owner-7. Nature of Indirect ship Form: Beneficial Ownership Execution action Code (Instr. 3, 4 & 5) Securities (Instr. 3) action Date Date. Instr. 8) Beneficially Direct (D) Instr. 4) (Month/ Day if any Code Amount (A) Price Owned Followor Indirect (I) Year) (Month/Day/ ing Reported Transactions(s) (Instr. 4) or Year) (Instr. 3 & 4) (D)

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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## FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

1. Title of	2. Conver-	3.	3A.	4.	5. Number of Derivative		6. Date		7. Title and Amount		8. Price of	9. Number of	10.	11. Nature
Derivative	sion or	Trans-	Deemed	Trans-	Securities Acquired (A) or		Exercisable		of Underlying		Derivative	Derivative	Owner-	of Indirect
Security	Exercise	action	Execution	action	Disposed of (D)		and Expiration		Securities		Security	Securities	ship	Beneficial
	Price of	Date	Date,	Code			Date		(Instr. 3 &	(4)	(Instr. 5)	Beneficially	Form	Ownership
(Instr. 3)	Derivative		if any				(Month/Day/		ľ			Owned	of	(Instr. 4)
	Security	(Month/						Year)				Following	Deriv-	
		Day/ Year)	Day/ Year)	8)			1 1					Reported	ative	
												Transaction(s)	Security:	
				Code	(A)	(D)	Date	Expira-	Title	Amount	1	(Instr. 4)	Direct	
							Exer-	tion		or			(D)	
							cisable	Date		Number			or	
										of			Indirect	
										Shares			(I)	
													(Instr. 4)	
Phantom	1-for-1	3/14/03		A(1)	47.83		(2)	<u>(2)</u>	Common	47.83	\$26.98	1,141.83	D	
Stock Units									Stock					

Explanation of Responses:

(1) Pursuant to 10b5-1 plan adopted March 25, 2002.

(2) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact \*\*Signature of Reporting Person

March 18, 2003 Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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<sup>\*</sup> If the form is filed by more than one reporting person, see Instruction 4(b)(v).