FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB Number: 3235-0287

OMB APPROVAL

Expires: January 31, 2005 Estimated average burden hours per response. . .0.5

| Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility | Filed By Romeo & Dye's Instant Form 4 Filer |
|---|---|
| Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940 | www.section16.net |
| | |

| 1. Name and Address of Reporting Person* | | | | 2. Issuer Name and Ticker or Trading Symbol | | | | | 6. Relationship of Reporting Person(s) | | | | | |
|--|--------------------|-------------|------------------|--|-----------------------|---|-----------|--------------------------------------|---|------------------|-----------------------|--|--|--|
| | | | Princip | al F | inancial Group, Inc | . (PFG) | | to Is | suer (Check all applicable) | | | | | |
| O'Keefe, Mary A. | | | - | | | | | L D | irector | 10% Owner | | | | |
| (Last) (| First) (N | fiddle) | 3. I.R.S. | . Ide | entification Number | 4. Statemer | nt for | <u>X</u> O: | fficer (give title below) $_$ O | ther (specify be | elow) | | | |
| ` ´ ` | | , | of Repo | rtin | g Person, | Month/Day | /Year | | | | | | | |
| 711 High Street | | | | | | | | <u>Seni</u> | Senior Vice President Corporate Relations and Human Resources | | | | | |
| | | | | | | | | | | | | | | |
| | 5. If Amendment, 7 | | | | | 7. Individual or Joint/Group Filing (Check Applicable Line) | | | | | | | | |
| | | | Date of Original | | | | | X Form filed by One Reporting Person | | | | | | |
| Des Moines, IA 50 | 392 | | (Month/Day/Year) | | | | | _ Fo | _ Form filed by More than One Reporting Person | | | | | |
| | | | | | | | | | | | | | | |
| (City) | (State) (| Zip) | | | Table I — N | on-Derivat | ive Secu | rities | Acquired, Disposed of, or Be | neficially Owi | ned | | | |
| 1. Title of Security | 2. Trans- | 2A. Deemed | 3. Trans- | | 4. Securities Acquire | d (A) or Dis | sposed of | f (D) | 5. Amount of | 6. Owner- | 7. Nature of Indirect | | | |
| (Instr. 3) | action | Execution | action Co | ode | (Instr. 3, 4 & 5) | | | | Securities | ship Form: | Beneficial Ownership | | | |
| | Date | | (Instr. 8) | Instr. 8) | | | | | Beneficially | Direct (D) | (Instr. 4) | | | |
| | (Month/ Day/ | if any | Code | V | Amount | (A) | Pric | e | Owned Follow- | or Indirect (I) | | | | |
| | Year) | (Month/Day/ | | | | or | | | ing Reported Transactions(s) | (Instr. 4) | | | | |
| | | Year) | | | | (D) | | | (Instr. 3 & 4) | | | | | |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned

| | (e.g., puts, calls, warrants, options, convertible securities) | | | | | | | | | | | | | |
|----|--|---------------|-----------|---------------|--------|----------------------------|----------------|---------------------|-------------|----------------|----------|-------------|--|--|
| | 1. Title of | 2. Conver- | 3. Trans- | 3A. | 4. | 5. Number of Derivative | 6. Date | 7. Title and Amount | 8. Price of | 9. Number of | 10. | 11. Nature | | |
| 1 | Derivative | sion or | action | Deemed | Trans- | Securities Acquired (A) or | Exercisable | of Underlying | Derivative | Derivative | Owner- | of Indirect | | |
| 1 | Security | Exercise | Date | Execution | action | Disposed of (D) | and Expiration | Securities | Security | Securities | ship | Beneficial | | |
| 1 | | Price of | | Date, | Code | | Date | (Instr. 3 & 4) | (Instr. 5) | Beneficially | Form | Ownership | | |
| 1 | (Instr. 3) | Derivative | (Month/ | if any | l | (Instr. 3, 4 & 5) | (Month/Day/ | | | Owned | of | (Instr. 4) | | |
| | | Day/ Year) | (Month/ | (Instr. | | Year) | | | Following | Deriv- | | | | |
| 1 | | | ′ | Day/ Year) | 8) | | | | | Reported | ative | | | |
| -1 | | l | l | l ′ | l . | l | | | l | Transaction(s) | Socurity | | | |

| | | | l'eur) | ľ | | | | | | | | | Transaction(s) | Security: | : |
|-------------|---------|----------|--------|------|---|-------|-----|---------|---------|--------|--------|-------|----------------|------------|---|
| | | | | Code | V | (A) | (D) | Date | Expira- | Title | Amount | | (Instr. 4) | Direct | |
| | | | | | П | | | Exer- | tion | | or | | | (D) | |
| | | | | | П | | | cisable | Date | | Number | | | or | |
| | | | | | П | | | | | | of | | | Indirect | |
| | | | | | | | | | | | Shares | | | (I) | |
| | | | | | | | | | | | | | | (Instr. 4) | |
| Phantom | 1 for 1 | 12/06/02 | | A | | 22.53 | | (1) | (1) | Common | 22.53 | 29.58 | 1987.81 | D | |
| Stock Units | | | | | | | | | | Stock | | | | | |
| Г1 | - f D | | | | | · | | | | | | | | | |

Explanation of Responses:

FORM 4 (continued)

(1) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the Plan. Interests under the Plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person

December 10, 2002

Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed.

If space is insufficient, See Instruction 6 for procedure.

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^{*} If the form is filed by more than one reporting person, see Instruction 4(b)(v).