## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

	,	

OMB APPROVAL							
OMB Number:	3235-0287						
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0.5

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

1. Name and Address of Reporting Person*  LAMALE ELLEN Z					2. Issuer Name and Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG ]									k all appl Direct	or r (give title	g Per	son(s) to Iss 10% Ov Other (s below)	vner	
(Last) (First) (Middle) 711 HIGH STREET				3. Date of Earliest Transaction (Month/Day/Year) 03/05/2004										S	r. VP & C	hief .	Actuary		
(Street) DES MC	DINES IA	Α	50392		4. If	4. If Amendment, Date of Original Filed (Month/Day/Year)								6. Indi Line) X	•				
(City)	(S	tate)	(Zip)												1 0130	"			
		Tab	le I - Non-	Deriva	ative	Sec	curitie	es Ac	cquired,	Dis	posed (	of, or Be	enefic	ially	Owne	d			
1. Title of Security (Instr. 3)  2. Transa Date (Month/D				Execution Date,			Code (Instr.   5)				4 and Securit		ties Formula (D) (D) (I) (I) (I)		rm: Direct ) or Indirect (Instr. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)			
								Code	v	Amount	(A) or (D)		ce	Transac (Instr. 3	ction(s)			()	
	Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)																		
Derivative Conversion Date Execution Date, or Exercise (Month/Day/Year) Execution Date, if any			ate, T	ransaction of code (Instr. Derivative			6. Date Exercisable and Expiration Date (Month/Day/Year)			7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4)		8. Price of Derivative Security (Instr. 5)		9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4)		10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4)	Beneficial Ownership (Instr. 4)		
				c	Code	v	(A)	(D)	Date Exercisal		xpiration ate	Title	Amou or Numb of Shares	er					
Phantom Stock Units	(1)	03/05/2004		1	A <sup>(2)</sup>		79.6		(3)	T	(3)	Common Stock	79.6		\$36.74	563.9		D	

## **Explanation of Responses:**

- 1. Security converts to common stock on a one-for-one basis.
- 2. Pursuant to 10b5-1 plan adopted February 21, 2002.
- 3. The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

## Remarks:

<u>Joyce N. Hoffman, by Power</u> of Attorney <u>03/09/2004</u>

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- $^{\star}$  If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.