## FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility

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OMB APPROVAL

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| Holding                               | g Company Act of 1935 or Section 30(h) of the Inves | stment Company Act of 1940       | Filed By Romeo & Dye's Instant Form 4 Filer<br>www.section16.net |
|---------------------------------------|---|----------------------------------|--|
|                                       |   |                                  |  |
| Name and Address of Reporting Person* | 2. Issuer Name <b>and</b> Ticker or Trading Symbol  | 6. Relationship of Reporting Per | rson(s)  |
|                                       | Principal Financial Group, Inc. (PFG)               | to Issuer (Check all applicable) | ` ,  |
| Keefe, Mary A.                        |   | _ Director                       | 10% Owner  |
| (Last) (Einst) (Middle)               | 2 IDC Identification Number 4 Ctatament for         | Y Officer (give title below)     | Other (specify helow)  |

| 1. Name and Address    | 2. Issuer Name <b>and</b> Ticker or Trading Symbol |                      |             |                       |                       |                        | 6. Relationship of Reporting Person(s)                       |             |   |                 |                       |  |  |  |
|------------------------|--|----------------------|-------------|-----------------------|-----------------------|------------------------|--|-------------|---|-----------------|-----------------------|--|--|--|
| Transcand Trades       | ]  |                      |             |                       |                       |                        | to Issuer (Check all applicable)                             |             |   |                 |                       |  |  |  |
| O'Keefe, Mary A.       |  |                      |             |                       |                       |                        |  | ı           | Director 10% Owner                                      |                 |                       |  |  |  |
| (Last) (Fi             | irst) (M   | iddle)               | 3. I.R.S.   | Ide                   | ntification Number    | 4. Statement for X     |  | <u>x</u> 0  | Officer (give title below)Other (specify below)         |                 |                       |  |  |  |
| ` ′ `                  |  | ,                    | of Repor    | rting                 | g Person,             | Month/Day              | Year   |             |   |                 |                       |  |  |  |
| 711 High Street        | if an ent  | ity (                | (voluntary) | November 22, 2002 Sen |                       | Seni                   | enior Vice President Corporate Relations and Human Resources |             |   |                 |                       |  |  |  |
|                        |  |                      |             |                       |                       |                        |  |             |   |                 |                       |  |  |  |
| (Street)               |  |                      | 1           |                       |                       | 5. If Amendment, 7. Ii |  | 7. In       | ndividual or Joint/Group Filing (Check Applicable Line) |                 |                       |  |  |  |
|                        | l ' '  |                      |             |                       |                       | Date of Original X F   |  | <b>X</b> Fo | Form filed by One Reporting Person                      |                 |                       |  |  |  |
| Des Moines, IA 503     | Des Moines, IA 50392                               |                      |             |                       |                       |                        | (Month/Day/Year) L F   |             | Form filed by More than One Reporting Person            |                 |                       |  |  |  |
|                        |  |                      |             |                       |                       |                        |  |             |   |                 |                       |  |  |  |
| (City) (S              | Table I — Non-Derivative Securi                    |                      |             |                       |                       |                        | ities Acquired, Disposed of, or Beneficially Owned           |             |   |                 |                       |  |  |  |
| 1. Title of Security 2 | 2. Trans-  | 2A. Deemed           | 3. Trans-   | $\Box$                | 4. Securities Acquire | ed (A) or Di           | sposed of  | (D)         | 5. Amount of  | 6. Owner-       | 7. Nature of Indirect |  |  |  |
| (Instr. 3)             | iction   | Execution            | action Co   | ode                   | (Instr. 3, 4 & 5)     |                        |  |             | Securities  | ship Form:      | Beneficial Ownership  |  |  |  |
|                        |  |                      | (Instr. 8)  |                       |                       |                        |  |             | Beneficially  | Direct (D)      | (Instr. 4)            |  |  |  |
| (1)                    | Month/ Day/<br>Year)                               |                      | Code        | V                     | Amount                | (A)                    | Price  |             | Owned Follow-   | or Indirect (I) |                       |  |  |  |
| "                      | · ·  | (Month/Day/<br>Year) |             |                       |                       | or                     |  |             | ing Reported Transactions(s)                            | (Instr. 4)      |                       |  |  |  |
|                        |  | icai)                |             |                       |                       | (D)                    |  |             | (Instr. 3 & 4)  |                 |                       |  |  |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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| FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned |            |               |               |         |   |                    |          |            |                     |        |             |                |            |             |   |
|--|------------|---------------|---------------|---------|---|--------------------|----------|------------|---------------------|--------|-------------|----------------|------------|-------------|---|
| (e.g., puts, calls, warrants, options, convertible securities)                                   |            |               |               |         |   |                    |          |            |                     |        |             |                |            |             |   |
| 1. Title of  | 2. Conver- | 3.            | 3A.           | 4.      |   | 5. Number of Deri  | 6. Date  |            | 7. Title and Amount |        | 8. Price of | 9. Number of   | 10.        | 11. Nature  |   |
| Derivative   | sion or    | Trans-        | Deemed        | Trans   | - | Securities Acquire | Exercis  | able       | of Underlying       |        | Derivative  | Derivative     | Owner-     | of Indirect |   |
| Security   | Exercise   | action        | Execution     | action  | ı | Disposed of (D)    | and Exp  | iration    | Securities          |        | Security    | Securities     | ship       | Beneficial  |   |
|  | Price of   | Date          | Date,         | Code    |   |                    | Date     |            | (Instr. 3 &         | (4)    | (Instr. 5)  | Beneficially   | Form       | Ownership   |   |
| (Instr. 3)   | Derivative |               | if any        |         |   | (Instr. 3, 4 & 5)  | (Month/D | ay/        |                     |        |             | Owned          | of         | (Instr. 4)  |   |
|  | Security   |               | (Month/       | (Instr. |   |                    |          | Year)      |                     |        |             |                | Following  | Deriv-      |   |
|  |            | Day/<br>Year) | Day/<br>Year) | 8)      |   |                    |          |            |                     |        |             |                | Reported   | ative       |   |
|  |            | ^             | <b>'</b>      |         |   | I                  |          |            |                     |        |             | Transaction(s) | Security:  |             |   |
|  |            |               |               | Code    | V | (A)                | (D)      | Date       | Expira-             | Title  | Amount      | 1              | (Instr. 4) | Direct      |   |
|  |            |               |               |         | П |                    | ` ′      | Exer-      | tion                |        | or          |                |            | (D)         |   |
|  |            |               |               |         | П |                    |          | cisable    | Date                |        | Number      |                |            | or          |   |
|  |            |               |               |         | П |                    |          |            |                     |        | of          |                |            | Indirect    |   |
|  |            |               |               |         | П |                    |          |            |                     |        | Shares      |                |            | (I)         |   |
|  |            |               |               |         |   |                    |          |            |                     |        |             |                |            | (Instr. 4)  |   |
| Phantom  | 1 for 1    | Nov.          |               | A       |   | 21.78              |          | <u>(1)</u> | (1)                 | Common | 21.78       | 30.60          | 1965.28    | D           |   |
| Stock Units  |            | 22, 02        |               |         |   |                    |          |            | l                   | Stock  |             |                |            |             | 1 |

Explanation of Responses:

(1) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the Plan. Interests under the Plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact \*\*Signature of Reporting Person

November 26, 2002 Date

\*\*Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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<sup>\*</sup> If the form is filed by more than one reporting person, see Instruction 4(b)(v).