CUSIP: 74254PAK8 ISIN: US74254PAK84



Principal Life Insurance Company Secured Medium-Term Notes Issued Through Principal Life Income Fundings Trust 4 (the "Trust")

The description of this pricing supplement of the particular terms of the Secured Medium-Term Notes offered hereby, and the Funding Agreement (specified below) issued by Principal Life Insurance Company ("Principal Life") to the Trust, the payment obligations of which are fully and unconditionally guaranteed by the Guarantee (specified below) issued by Principal Financial Group, Inc. to the Trust, supplements the description of the general terms and provisions of the notes, the funding agreements and the guarantees set forth in the accompanying prospectus and prospectus supplement, to which reference is hereby made.

1. The Notes

Principal Amount:	\$350,000,000	Purchasing Agent(s) Discount:	0.450%
Issue Price:	99.830%	Original Issue Date:	April 16, 2004
Net Proceeds to the Trust:	\$347,830,000	Stated Maturity Date:	April 15, 2014

Specified Currency: U.S. Dollars

Interest Payment Dates: April 15th and October 15th in each year

Initial Interest Payment Date: October 15, 2004

Regular Record Date: 15 calendar days prior to the Interest Payment Date

Type of Interest Rate:

☐ Fixed Rate o Floating Rate

Fixed Rate Notes:

Yes o No. If, Yes,

Interest Rate: 5.100%

Floating Rate Notes: o Yes 🗵 No. If, Yes,

Regular Floating Rate Notes: o Yes o No. If, Yes,

Interest Rate:

Interest Rate Basis(es):

Floating Rate/Fixed Rate Note: o Yes o No. If, Yes,

Floating Interest Rate: Interest Rate Basis(es): Fixed Interest Rate:

Fixed Rate Commencement Date:

Inverse Floating Rate Note: Fixed Interest Rate: Floating Interest Rate: Interest Rate Basis(es):			o Yes	o No.	If, Yes,		
Init	ial Interest Rate, if any:	uoio(co).					
	ial Interest Reset Date:						
Interest Nate Dasis	(es). Check all that apply o CD Rate o CMT Rate o LIBOR o EURIBOR o Prime Rate				Late		
	If LIBOR:	o LIBOR Reuters Page LIBOR Currency:		o LIBOR Mo	oneyline Telerate Page		
	If CMT Rate:						
		Designated CMT Telerat If 7052: Designated CMT Maturi	o Weel		o Monthly Average		
Index Maturity:							
Spread (+/-):							
Spread Multiplier:							
Interest Reset Date	e(s):						
Interest Rate Deter	rmination Date(s):						
Maximum Interest	Rate, if any:						
Minimum Interest	Rate, if any:						
Calculation Agent	:	Not applicable					
Exchange Rate Ag	ent:	Not applicable					
Computation of In	terest:	(not applicable t	e unless different than as specified in the prospectus and prospectus supplement):				
Day Count Convention: (no		(not applicable t	(not applicable unless different than as specified in the prospectus and prospectus supplement):				
Amortizing Note: Amortizing Additional	g Schedule: Other Terms:	o Yes	⊠ No.		If, Yes,		
Initial Acci	unt of Discount: rual Period of Discount: 'Other Terms:	o Yes	⊠ No.		If, Yes,		
Initial Red	emption Date: emption Percentage: demption Percentage (if any):	o Yes o In whole only	⊠ No.		If, Yes,		
reacinpao	•	o Mav be in who					

Additional/Other Terms:

Repayment: o Yes ⊠ No. If, Yes, Repayment Date(s): Repayment Price: Repayment: o In whole only and not in part o May be in whole or in part Additional/Other Terms: Sinking Fund (not applicable unless specified): Additional Amounts to be Paid for Withholding Tax (not applicable unless specified): ⊠ No. Securities Exchange Listing: o Yes If, Yes, **Authorized Denominations:** \$1,000 Ratings: The Notes issued under the Program are rated AA by Standard & Poor's Ratings Services, a division of The McGraw-Hill Companies, Inc. ("S&P"). Principal Life expects the Notes to be rated Aa3 by Moody's Investors Service, Inc. ("Moody's"). ⊠ Yes Purchasing Agents Purchasing Notes as Principal: o No. If Yes: Purchasing Agent(s) **Principal Amount** Credit Suisse First Boston LLC \$157,500,000 Morgan Stanley & Co. Incorporated \$157,500,000 ABN AMRO Incorporated \$ 8,750,000 Deutsche Bank Securities Inc. 8,750,000 Goldman, Sachs & Co. \$ 8,750,000 Lehman Brothers Inc. 8,750,000 \$350,000,000 Total: Purchasing Agents Purchasing Notes as Principal: o Yes ⊠ No. If Yes: Purchasing Agent(s) **Principal Amount** Total: State of Organization of the Trust: New York Additional/Other Terms: Not applicable. Not applicable. Special Tax Considerations: 2. The Funding Agreement Funding Agreement Issuer: Principal Life Insurance Company Funding Agreement No.: 7-06124 \$350,000,015 Deposit: \$347,830,000 Net Deposit:

April 16, 2004

April 15, 2014

Effective Date:

Stated Maturity Date:

Specified Currency:	U.S. Dollars	U.S. Dollars					
Interest Payment Dates:	April 15 th and	April 15 th and October 15 th in each year					
Initial Interest Payment Date:	October 15, 2	October 15, 2004					
Type of Interest Rate:	⊠ Fixed Rate	⊠ Fixed Rate		o Floating I	o Floating Rate		
Fixed Rate Funding Agreen	nent:		⊠ Yes	o No.	If, Yes,		
Interest Rate:			5.100%				
Floating Rate Funding Agre	ement:		o Yes	⊠ No.	If, Yes,		
Regular Floating Rate Funding Agreement: Interest Rate: Interest Rate Basis(e			o Yes	o No.	If, Yes,		
Floating Rate/Fixed	Floating Rate/Fixed Rate Funding Agreemen Floating Interest Ra Interest Rate Basis(Fixed Interest Rate Fixed Rate Comme		o Yes	o No.	If, Yes,		
Inverse Floating Rat	Inverse Floating Rate Funding Agreement: Fixed Interest Rate Floating Interest Ra Interest Rate Basis			o No.	If, Yes,		
Initial Interest Rate,	if any:						
Initial Interest Reset	Date:						
Interest Rate Basis(es). Check all that apply: o CD Rate o CMT Rate o LIBOR s o EURIBOR o Prime Rate		apply:		o Commercial Paper Rate o Eleventh District Cost of Funds Rate o Federal Funds Rate o Treasury Rate o Other (See Attached)			
I	f LIBOR:	LIBOR Currency: I Rate: Designated CMT Telerate P		o LIBOR Moneyline Telerate Page			
I	f CMT Rate:			052: o Weekly Average o Monthly Average			
Index Maturity:							
Spread (+/-):							
Spread Multiplier:							
Interest Reset Date((s):						
Interest Rate Determ	mination Date(s):						
Maximum Interest	Rate, if any:						
Minimum Interest F	Rate, if any:						
Computation of Interest (not applic	able unless differe	nt than as spe	cified in the pr	ospectus and pr	ospectus supplement):		

Day Count Convention (not applicable unless different than as specified in the prospectus and prospectus supplement):

⊠ No. If, Yes, Amortizing Funding Agreement: o Yes Amortizing Schedule: Additional/Other Terms: **Discount Funding Agreement:** ⊠ No. If, Yes, o Yes Total Amount of Discount: Initial Accrual Period of Discount: Additional/Other Terms: **Redemption Provisions:** o Yes ⊠ No. If. Yes. Initial Redemption Date: Initial Redemption Percentage: Annual Redemption Percentage Reduction (if any): Redemption: o In whole only and not in part o May be in whole or in part Additional Other Terms: Repayment: o Yes ⊠ No. If, Yes, Repayment Date(s): Repayment Price: Repayment: o In whole only and not in part o May be in whole or in part Additional/Other Terms: Sinking Fund (not applicable unless specified): Additional Amounts to be Paid For Withholding Tax (not applicable unless specified): Ratings: The Funding Agreement issued under the Program is rated AA by S&P. Principal Life expects the Funding Agreement to be rated Aa3 by Moody's. Additional/Other Terms: Not applicable. Special Tax Considerations: Not applicable. 3. The Guarantee

Guarantee Issuer: Principal Financial Group, Inc.
Effective Date: April 16, 2004
Additional/Other Terms: Not applicable.