FORM 4

to Section 16. Form 4 or Form 5

obligations may continue. See

Instruction 1(b)

Check this box if no longer subject

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

 Name and Address of Reporting Person* 2. Issuer Name and Ticker or Trading Symbol Relationship of Reporting Person(s) to Issuer (Check all applicable) Principal Financial Group, Inc. (PFG) Director Lawler, Julia M. 10% Owner 3. I.R.S. Identification Number 4. Statement for X Officer (give title below) _ Other (specify below) (Last) (First) (Middle) of Reporting Person, Month/Day/Year Senior Vice President and Chief Investment Officer if an entity (voluntary) February 25, 2003 711 High Street (Street) 5. If Amendment, 7. Individual or Joint/Group Filing (Check Applicable Line) Date of Original \mathbf{X} Form filed by One Reporting Person Des Moines, IA 50392 Form filed by More than One Reporting Person (Month/Day/Year) (City) (State) (Zip) Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 1. Title of Security 2. Trans-2A. Deemed 3. Trans-4. Securities Acquired (A) or Disposed of (D) 5. Amount of 6. Owner-Nature of Indirect ship Form: Beneficial Ownership action Code (Instr. 3, 4 & 5) Securities (Instr. 3) action Execution Date Date. Instr. 8) Beneficially Direct (D) Instr. 4) Month/ Day if any Code Amount (A) Price Owned Followor Indirect (I) Month/Day/ ing Reported Transactions(s) (Instr. 4) Year) (Instr. 3 & 4) (D) 2/25/03 Α 679 D Common Stock 928(1) By 401(k) Plan Common Stock 379 I

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) 1. Title of 2. Conver-3A. Number of Derivative 6. Date 7. Title and Amount 8. Price of 9. Number of 10. 11. Nature Derivative Trans-Deemed Trans-Securities Acquired (A) or Exercisable of Underlying Derivative Derivative Ownerof Indirect sion or Exercise action Execution action Disposed of (D) and Expiration Securities Security Securities ship Beneficial Security Beneficially Code Date (Instr. 3 & 4) (Instr. 5) Price of Date Date. Form Ownership (Month/Day Derivative if any (Instr. 3, 4 & 5) Owned (Instr. 4) (Instr. 3) nf Year) (Month Security Month (Instr. Following Deriv-Day/ lative Reported Year) Year) Transaction(s) Security: (Instr. 4) Direct Codel (A) (D) Date Expira-Title Amount (D)Exertion cisable Date Number Indirect lof (I)Shares (Instr. 4) 2/25/13 Common \$27.57 2/25/03 25,695 (2) 25,695 Employee Stock Α 25,695 D Option (Right to Stock

Explanation of Responses:

- (1) Reflects 249 shares acquired pursuant to the Principal Financial Group, Inc. Emloyee Stock Purchase Plan.
- (2) The option vests in three equal annual installments beginning on February 25, 2004.

By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person February 27, 2003 Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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^{*} If the form is filed by more than one reporting person, see Instruction 4(b)(v).