FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

OMB Number: 3235-0287

Expires: January 31, 2005 Estimated average burden hours per response. . .0.5

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

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OMB APPROVAL

1 9					Name and Ticker or T Il Financial Group, In	0 0		6. Relationship of Reporting Person(s) to Issuer (Check all applicable) Director 10% Owner					
(Last) 711 High Street	(Last) (First) (Middle)				Identification Number ting Person, ty (voluntary)	Mont	tement for n/Day/Year oer 11, 2002	X Officer (give title below) Other (specify below) Senior Vice President - International Asset Accumulation					
Des Moines, IA 50	(Street) 392					Date (Amendment, of Original th/Day/Year)	7. Individual or Joint/Group Filing (Check Applicable Line) X Form filed by One Reporting Person Form filed by More than One Reporting Person					
(City)	(State)	(Zip)		Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned									
	action	Date,		ode	4. Securities Acquired (Instr. 3, 4 & 5) Amount	(A) or Di (A) or (D)	Price	Securities Beneficially Owned Follow-		7. Nature of Indirect Beneficial Ownership (Instr. 4)			

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

(c.g., pais, cans, warrants, options, convertible securities)															
1. Title of	2. Conver-	3.	3A.	4.	-	5. Number of Deriv	6. Date 7		7. Title and Amount		8. Price of	9. Number of	10.	11. Nature	
Derivative	sion or	Trans-	Deemed	Trans-	-	Securities Acquire	Exercis	able	of Underlying		Derivative	Derivative	Owner-	of Indirect	
Security	Exercise	action	Execution	action	լ ի	Disposed of (D)	and Exp	iration	Securities		Security	Securities	ship	Beneficial	
	Price of	Date	Date,	Code				Date		(Instr. 3 &	(4)	(Instr. 5)	Beneficially	Form	Ownership
(Instr. 3)	Derivative		if any		k	(Instr. 3, 4 & 5)		(Month/Day/ Year)					Owned	of	(Instr. 4)
	Security	I.	(Month/	(Instr.	.								Following	Deriv-	
			Day/ Year)	8)									Reported	ative	
		" /	" /										Transaction(s)	Security:	
				Code	V	(A)	(D)	Date	Expira-	Title	Amount	1	(Instr. 4)	Direct	
					Ш	()			tion	1	or			(D)	
					Н			cisable	I		Number			or	
					Ш				l		of			Indirect	
					Ш				l		Shares			(I)	
					Н				l					(Instr. 4)	
Phantom	1 for 1	Oct.		Α	П	51.60		<u>(1)</u>	(1)	Common	51.60	25.49	3,092.14	D	
Stock Units		11, 02			П					Stock					

Explanation of Responses:

(1) The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the Plan. Interests under the Plan will be settled upon the reporting person's retirement or other termination of service.

> By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person

October 15, 2002

Date

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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^{*} If the form is filed by more than one reporting person, see Instruction 4(b)(v).

^{**}Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).