FORM 4

to Section 16. Form 4 or Form 5

obligations may continue. See

Instruction 1(b)

Check this box if no longer subject

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

 Name and Address of Reporting Person* 2. Issuer Name **and** Ticker or Trading Symbol Relationship of Reporting Person(s) to Issuer (Check all applicable) Principal Financial Group, Inc. (PFG) Gersie, Michael H Director 10% Owner 3. I.R.S. Identification Number 4. Statement for X Officer (give title below) _ Other (specify below) (Last) (First) (Middle) of Reporting Person, Month/Day/Year Executive Vice President and Chief Financial Officer 711 High Street if an entity (voluntary) February 25, 2003 7. Individual or Joint/Group Filing (Check Applicable Line) (Street) 5. If Amendment, Date of Original \mathbf{X} Form filed by One Reporting Person Form filed by More than One Reporting Person Des Moines, IA 50392 (Month/Day/Year) (City) (State) (Zip) Table I — Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned 4. Securities Acquired (A) or Disposed of (D) 5. Amount of 1. Title of Security 2. Trans-2A. Deemed 3. Trans-6. Owner-Nature of Indirect Securities ship Form: Beneficial Ownership Execution action Code (Instr. 3, 4 & 5) (Instr. 3) action Date Date. Instr. 8) Beneficially Direct (D) Instr. 4) Month/ Day if any Code Amount (A) Price Owned Followor Indirect (I) Month/Day/ ing Reported Transactions(s) (Instr. 4) or Year) (Instr. 3 & 4) (D) 2/25/03 Α 2,560 D Common Stock Α 12,200(1) Common Stock 1.725 I By Spouse Common Stock 452 T By 401(k) Plan

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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FORM 4 (continued) Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) 5. Number of Derivative 6. Date 7. Title and Amount 8. Price of 9. Number of 10. 11. Nature 1. Title of 2. Conver-ЗA. Deemed Trans-Derivative of Indirect Derivative sion or Trans-Securities Acquired (A) or Exercisable of Underlying Derivative Owner-Execution action Disposed of (D) and Expiration Beneficial Security Exercise action Securities Security Securities ship Price of Date Date, Code Date (Instr. 3 & 4) (Instr. 5) Beneficially Form Ownership (Month/Day/ if any (Instr. 3, 4 & 5) Owned (Instr. 4) (Instr. 3) Derivative of Year) Security Month/ (Month (Instr. Following Deriv-Day. Reported ative Year) Year) Transaction(s) Security: (Instr. 4) Direct Title Codel (A) (D) Date Expira-Amount tion (D) Exercisable Date Number Indirect of (I)Shares (Instr. 4) Performance 1 for 1 2/25/03 Α 9,212 <u>(2)</u> (2) Common 9,212 9,212 D Units Stock Employee Stock \$27.57 2/25/03 Α 53,620 (3) 2/25/13 Common 53,620 53,620 D Option (Right to Stock

Explanation of Responses:

- (1) Includes 453 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.
- (2) The reported performance units were acquired pursuant to the Principal Financial Group Long-Term Performance Plan. Units under the Plan will be settled in cash or stock within a five-year period from date of vesting.
- (3) The option vests in three equal annual installments beginning on February 25, 2004.

By: /s/ Joyce N. Hoffman Attorney-in-Fact **Signature of Reporting Person February 27, 2003

Date

**Intentional misstatements or omissions of facts constitute Federal Criminal Violations

See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

^{*} If the form is filed by more than one reporting person, see Instruction 4(b)(v).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, See Instruction 6 for procedure.

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