FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| OMB APPROVAL |           |  |  |  |  |  |  |  |
|--------------|-----------|--|--|--|--|--|--|--|
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response:

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## Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| 1. Name and Address of Reporting Person*  SHAFF KAREN E |  |  |   | <u>P</u>                          | 2. Issuer Name <b>and</b> Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC PFG ] |        |      |  |                        |          |  |                 |   |                      | ck all applic<br>Director   | able)<br>r   | g Person(s) to Iss  |  | wner   |  |
|---|--|--|---|-----------------------------------|--|--------|------|--|------------------------|----------|--|-----------------|---|----------------------|---|--|---------------------|--|--|--|
| (Last)  | (F   | irst)                                      | (Middle)  |                                   | 3. Date of Earliest Transaction (Month/Day/Year) 06/20/2003                            |        |      |  |                        |          |  | X               | below)  | (give title /P and G | Other (sp<br>below)<br>eneral Counsel                                     |  | респу               |  |  |  |
| (Street)  |  |  |   |                                   | 4. If Amendment, Date of Original Filed (Month/Day/Year)                               |        |      |  |                        |          |  |                 | Individual or Joint/Group Filing (Check Applicable Line)     X Form filed by One Reporting Person |                      |   |  |                     |  |  |  |
| (City)  | (S   | itate)                                     | (Zip)   |                                   |  |        |      |  |                        |          |  |                 |   |                      | Form filed by More than One Reporting<br>Person                           |  |                     |  |  |  |
|   |  | Та   | ble I - Non-De  | erivativ                          | ve Se  | curiti | es A | cqı  | uired, C               | Disp     | osed of  | , or Ben        | efic  | ially                | Owned   |  |                     |  |  |  |
| Date  |  |  |   | ransactio<br>e<br>nth/Day/\       | Execution Da   |        |      | Code (Instr.   |                        |          |  |                 |   |                      | 5. Amount of<br>Securities<br>Beneficially<br>Owned Following<br>Reported |  | Form:               | Direct I<br>Indirect I<br>tr. 4)   | 7. Nature of Indirect Beneficial Ownership                         |  |
|   |  |  |   |                                   |  |        |      |  | Code                   | /        | Amount   | (A) or (D)      | (A) or (D) Price  |                      | Transacti<br>(Instr. 3 a  | on(s)  |                     |  | (Instr. 4)   |  |
|   | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities) |  |   |                                   |  |        |      |  |                        |          |  |                 |   |                      |   |  |                     |  |  |  |
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3)     | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security  | 3. Transaction<br>Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Yea | 4.<br>Transaction<br>Code (Instr. |  | of     |      | 6. Date Exercisable<br>Expiration Date<br>(Month/Day/Year) |                        |          | e and 7. Title and Amount of Securities Underlying Derivative Sec (Instr. 3 and 4) |                 | of<br>s<br>ig<br>e Seci   | urity                | 8. Price of<br>Derivative<br>Security<br>(Instr. 5)                       | 9. Number<br>derivative<br>Securities<br>Beneficiall<br>Owned<br>Following<br>Reported<br>Transactio<br>(Instr. 4) | e<br>s<br>ally<br>g | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
|   |  |  |   | Code                              | v  | (A)    | (D)  | Date<br>Exer   | e<br>rcisable          | Ex<br>Da | piration<br>te   | Title           | or  | ount<br>nber<br>res  |   |  |                     |  |  |  |
| Phantom<br>Stock<br>Units                               | 0 <sup>(1)</sup>   | 06/20/2003                                 |   | A <sup>(2)</sup>                  |  | 42.51  |      | 08/0   | 98/1988 <sup>(3)</sup> | 08       | /08/1988 <sup>(3)</sup>  | Common<br>Stock | 42  | .51                  | \$33.39   | 1,471.   | 22                  | D  |  |  |

## **Explanation of Responses:**

- 1. Security converts to common stock on a one-for-one basis.
- 2. Pursuant to 10b5-1 plan adopted March 25, 2002.
- 3. The reported phantom stock units were acquired pursuant to the Principal Select Savings Excess Plan and may be transferred at any time into another investment alternative under the plan. Interests under the plan will be settled upon the reporting person's retirement or other termination of service.

<u>Joyce N. Hoffman, by Power of Attorney</u> <u>06/24/2003</u>

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.