## SEC Form 4

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# FORM 4

UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

| Check this box if no longer subject to |
|--|
| Section 16. Form 4 or Form 5           |
| obligations may continue. See          |
| Instruction 1(b).                      |

## STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| OMB APPRC               | VAL       |
|-------------------------|-----------|
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| 1. Name and Addres<br><u>SHAFF KAR</u><br>(Last)<br>711 HIGH STRI | (First)       | (Middle)       | 2. Issuer Name <b>and</b> Ticker or Trading Symbol PRINCIPAL FINANCIAL GROUP INC [ PFG ] 3. Date of Earliest Transaction (Month/Day/Year) 12/01/2017 |                        | tionship of Reporting<br>: all applicable)<br>Director<br>Officer (give title<br>below)<br>EVP, Gen'l Cou | X     | 10% Owner<br>Other (specify<br>below) |
|---|---------------|----------------|--|------------------------|---|-------|---------------------------------------|
| (Street)<br>DES MOINES<br>(City)                                  | IA<br>(State) | 50392<br>(Zip) | 4. If Amendment, Date of Original Filed (Month/Day/Year)   | 6. Indiv<br>Line)<br>X | idual or Joint/Group f<br>Form filed by One I<br>Form filed by More<br>Person                             | Repor | ting Person                           |

#### Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction<br>Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 3.<br>Transaction<br>Code (Instr.<br>8) |   |        |               |                               | 5. Amount of<br>Securities<br>Beneficially<br>Owned Following | 6. Ownership<br>Form: Direct<br>(D) or Indirect<br>(I) (Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership |  |  |
|---------------------------------|--|---|---|---|--------|---------------|-------------------------------|---|---|---|--|--|
|                                 |  |   | Code                                    | v | Amount | (A) or<br>(D) | Price                         | Reported<br>Transaction(s)<br>(Instr. 3 and 4)                |   | (Instr. 4)  |  |  |
| Common Stock                    | 12/01/2017                                 |   | <b>M</b> <sup>(1)</sup>                 |   | 40,755 | A             | \$30.7                        | 120,266 <sup>(2)</sup>  | D   |   |  |  |
| Common Stock                    | 12/01/2017                                 |   | S <sup>(1)</sup>                        |   | 40,755 | D             | <b>\$69.51</b> <sup>(3)</sup> | <b>79,5</b> 11 <sup>(2)</sup>                                 | D   |   |  |  |
| Common Stock                    | 12/01/2017                                 |   | <b>S</b> <sup>(1)</sup>                 |   | 9,806  | D             | \$69.51 <sup>(3)</sup>        | 69,705 <sup>(2)</sup>   | D   |   |  |  |
| Common Stock                    |  |   |   |   |        |               |                               | 2,801   | I   | By Spouse   |  |  |
| Common Stock                    |  |   |   |   |        |               |                               | 500   | I   | By<br>Immediate<br>Family<br>Member's<br>IRA        |  |  |

|   | Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned     (e.g., puts, calls, warrants, options, convertible securities) |  |   |                              |   |   |        |                     |   |                 |   |  |  |  |  |
|---|--|--|---|------------------------------|---|---|--------|---------------------|---|-----------------|---|--|--|--|--|
| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security  | 3. Transaction<br>Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date,<br>if any<br>(Month/Day/Year) | 4.<br>Transa<br>Code (<br>8) |   | of Expiration Date<br>Derivative (Month/Day/Year)<br>Securities |        |                     | I 7. Title and Amount<br>of Securities<br>Underlying<br>Derivative Security<br>(Instr. 3 and 4) |                 | 8. Price of<br>Derivative<br>Security<br>(Instr. 5) | 9. Number of<br>derivative<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 4) | 10.<br>Ownership<br>Form:<br>Direct (D)<br>or Indirect<br>(I) (Instr. 4) | 11. Nature<br>of Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
|   |  |  |   | Code                         | v | (A)   | (D)    | Date<br>Exercisable | Expiration<br>Date  | Title           | Amount<br>or<br>Number<br>of<br>Shares              |  |  |  |  |
| Employee<br>Stock<br>Option<br>(Right to<br>Buy)    | \$30.7   | 12/01/2017                                 |   | <b>M</b> <sup>(1)</sup>      |   |   | 40,755 | 02/25/2016          | 02/25/2023  | Common<br>Stock | 40,755  | \$0  | 0  | D  |  |

### Explanation of Responses:

1. Pursuant to a Rule 10b5-1 trading plan adopted by the reporting person on November 1, 2017.

2. Includes 8,109 shares acquired pursuant to the Principal Financial Group, Inc. Employee Stock Purchase Plan.

3. The price reported in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$68.41 - \$70.53, inclusive. The reporting person undertakes to provide to Principal Financial Group, Inc., any security holder of Principal Financial Group, Inc., or the staff of the Securities and Exchange Commission, upon request, full information regarding the number of shares sold at each separate price within the ranges set forth in this footnote.

#### **Remarks:**

Patrick A. Kirchner, by Power of Attorney

12/04/2017

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

\* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

\*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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